

Ostendio



MyVCM™

Ostendio's Partner Program

Ostendio's Partner Community

Our Mission

Our mission is to develop a community of like-minded technology partners and solution providers driven by one common desire: to help drive their customers' success.

Do you want to join us?

We have created a multi-tiered program designed to meet our Partner's desired involvement.

What is Ostendio's MyVCM?

MyVCM is a cloud-based cybersecurity and information management platform

We help companies to build, manage and demonstrate their information security framework to internal and external stakeholders.

MyVCM is the only tool on the market which provides everything needed for a unified cyber strategy, without requiring extensive customization.



Why Partner with Ostendio?

- Recurring revenue stream with minimal investment
- Provide a differentiated offering to your customers
- Innovative platform offers less risk and lower costs
- Tangible way to demonstrate value

Level Descriptions

Our different tiers have one thing in common: they enable you to create more business with your clients.

Authorized

- Referral partner
- No implementation or support requirement
- No partner preparation or training required

Gold

- Requires sales training and technical resources
- First line of support
- High margins

Platinum


- Requires sales training and technical resources
- First and second line of support
- Highest margins
- Volume Discounts

You can learn more about each tier on the partner portal.

Partner Program Benefits

- **Highly competitive margins.** Includes unique recurring revenue model and quick payout!
- **FREE NFR Access.** You get to use MyVCM internally to learn the product.
- **Deal Registration.** Quick, easy approval, exclusive support, and pricing.
- **Start at GOLD.** Three levels to reward performance, but you start at GOLD so you get good margins immediately.
- **FREE product and market training**—no cost or barriers to entry.
- **MDF.** Pre-allocated budget and easy-to-apply form to help you with joint promotions.
- **Online Webinars to help you sell.** Weekly or one-on-one webinars – Ostendio gives the demo... you close the deal (while you also learn the product).
- **Lots of sales tools**—detailed competitive matrix, persuasive Power Points, market info, and more.

Dedicated Partner Portal

[Home](#) [Partner Application](#) [Program Levels](#) [Agreement](#) [LOGIN](#)



The Ostendio Partner Program

Ostendio provides a world-class partner program

Thanks for your interest in Ostendio's Partner Program. Click the link to apply!

[Apply to the Ostendio Partner Program](#)

Thank you for your interest in becoming a member of Ostendio's Partner Program. Below is a list of benefits to consider:

- **Highly competitive margins.** Includes unique recurring revenue model and quick payout!
- **LEADS.** Pre-qualified sales leads (not just names) from events, SEO, press and more.
- **Inclusion in the partner map and locator** – so prospective buyers can find you quickly.
- **FREE NFR Access.** You get to use MyVCM internally to learn the product.
- **Deal Registration.** Quick, easy approval, exclusive support, and pricing.
- **Start at GOLD.** Three levels to reward performance, but you start at GOLD so you get good margins immediately.
- **FREE product and market training**—no cost or barriers to entry.
- **MDR.** Pre-allocated budget and easy-to-apply form to help you with joint promotions.
- **Partner Conference.** Invitation to Ostendio's partner conference.
- **Online Webinars** to help you sell. Weekly or one-on-one webinars – Ostendio gives the demo... you close the deal (while you also learn the product).
- **Lots of sales tools**—detailed competitive matrix, persuasive Power Points, market info, and more.
- **Special splits,** promo, ions and recognition (we all like a little extra).

This is an **ACTIVE** partner program. You're sure to love it!

Click [HERE](#) to view a detailed grid of the partner program that also shows requirements by level. Please click to apply.

[Apply Now](#)

MyVCM Pricing

MyVCM Select

- Minimum 10 seats, max 100 seats
- Monthly and Annual Pricing
- \$199.50/monthly (paid annually)
- \$349.50/monthly

MyVCM Premium

- Minimum 100 seats, max 1,000 seats
- Minimum annual payment: \$23,940

MyVCM Enterprise

- Minimum 1,000 Seats
- Minimum annual payment \$119,940

The screenshot shows the Ostendio website's pricing page. The header includes the Ostendio logo and navigation links: ABOUT, CONTACT US 1 877 688 5658, BUY NOW, and LOG IN. Below the header, the page title is "Transparent and Scalable Pricing". The main text states: "Ostendio offers monthly and annual plans to suit all sizes and budgets. Compare our plans here." Below this, a note mentions a reduced rate for non-profit and non-governmental organizations with 501(c)(3) status. The pricing table compares three plans: MyVCM Select, MyVCM Premium, and MyVCM Enterprise. Each plan lists its starting price and various features. MyVCM Select starts at \$199.50/monthly, MyVCM Premium at \$1,995/monthly, and MyVCM Enterprise at \$9,995/monthly. Each plan has a "Buy Now" button at the bottom.

MyVCM Select	MyVCM Premium	MyVCM Enterprise
Starts at \$199.50/MONTHLY	Starts at \$1,995/MONTHLY	Starts at \$9,995/MONTHLY
All Product Modules	Everything in MyVCM Select plus:	Everything in MyVCM Premium plus:
Easy Online Set-up Guide	Premium Security & Privacy Training Content	Dedicated Customer Success Representative
Customizable Policy & Training Templates	Phishing Simulation Support	Dedicated Security Specialist
Individual Compliance Dashboard	Support for Unlimited Standards & Regulations	Unlimited Product Validation for all Major & Minor Releases
Company Compliance Dashboard	Document Archiving	Maximum File Upload Size of 5GB
Single Sign On	Product Validation for all Major Releases	API Support for Applicable Modules
Support for up to 3 Different Standards & Regulations	Signed Business Associate Agreement	
Maximum File Upload Size of 25MB	User Management via Active Directory	
100GB File Storage per User	Unlimited File Storage	
	Maximum File Upload Size of 3GB	
Buy Now	Buy Now	Buy Now

Now, the Important Part - Commissions

- 10% - Authorized
- 20% - Gold
- 30% - Platinum
- 10% - Annual recurring commission for qualified partners
- Volume Discounts

JumpStart bonus – treated as a Platinum member for first 6 months (30% commission) until you can build up to Platinum.

How Can I Apply?

- <http://ostendio.com/partnerportal/partner-application/>
- Fill in the application on the partner portal website
- We will review your application within 2 business days
- Once approved, we will then provide an email login, password, NFR Access, and a quick webinar about the portal and program
- All training will be provided

The screenshot shows the Ostendio Partner Application page. At the top, the Ostendio logo is on the left, and navigation links for Home, Partner Application, Program Levels, Agreement, and LOGIN are on the right. The main heading is "Partner Application". Below it, a breadcrumb trail reads "Home / Partner Application". A "PARTNER STEPS" sidebar lists "Partner Application", "Program Levels Grid", "Partner Portal", and "Find A Partner". The main content area includes a note: "Please complete this form to apply to be an Ostendio partner. Call (877 668 5658) if you have any questions." Below this is a progress bar for "Step 1 of 3" showing 33% completion. The form fields are: "Company *" (text input, 0 of 25 max characters), "Name *" (split into "First" and "Last" text inputs), "Title *" (text input, 0 of 20 max characters), and "Phone" (text input).

Questions?

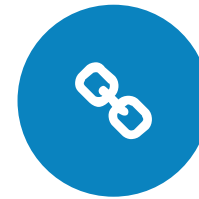
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(877) 668–5658



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