



Get Rich

with Dexciss

Partner us, and we promise to
give you what you deserve

VERSION 1.2 | DEXCISS PARTNER PROPOSAL

The Story

YOU NEED TO KNOW

Dexciss Technology is a company made of innovations. For 7 years, the founders have been working in ERP industry, implementing ERP solutions like MS Dynamics NAV, AX, GP, SAP B1, ECC and like. Their experience knows no boundaries and have contributed to 100% successful implementation in manufacturing industries across the globe. It goes beyond saying that the understanding of different working cultures, professional habits and attention to details has been infused into the DNA: **Dexciss**.

The founders have worked in the field long enough to know the good points & the bad points of every manufacturing industry in terms of enterprise software and there wasn't any single solution to all the problems. Sometimes, it pays off to know the "Little less than good" points besides just the good points. However, criticism could only help when you work to resolve the issues and this was the beginning of "**Dexciss**".

There are only two types of people – one who waits for the right time to begin something new and others who can make any time the right time to begin something new. Not necessarily saying one is better than the other but we thought we're doing the right thing, let's make this time, the right time. So, "**Dexciss**" was started in 2014 with the idea of "**enterprise ecosystem**" solutions rather than dying ERP.



WHAT'S IN NAME Dexciss

The name Dexciss has been derived from two latin words - "Cista", which means box and "dex", which means out. So, we wanted to offer out of box solutions, no customizations required. At the same time we wanted to bring innovation into the industry so we started thinking "Outside the box". Same phrase, two meaning, both good – Dexciss !



FARSIGHTEDNESS

THE VISION

HONESTY & INTEGRITY

We shall make sure that we are honest with every customer, partner, employee and ourselves.

ONE STOP SHOP

It is not about ERP, it should be a complete Enterprise ecosystem. We shall be the vendor to provide Dexcess Operating System, Dexcess DB, Networking solutions, CRM, ERP, Machine Automation, Mobile application, Support, custom apps and Training & Implementation

INNOVATION

We shall never stop thinking outside the box and introduce at least one unique idea that will change the way people look at ERP solutions, every year.

HONESTY & INTEGRITY

ONE STOP SHOP

INNOVATION

We are looking for "Partners" in growth. YOU

We are actively looking for partners in our business. The team Dexciss is growing but without you, it is incomplete. We are trying to explore new sales territories and your's is on our list. Help us make some sales and we promise it is going to rain money on you.

WWW.DEXCISS.COM

WHAT'S IN IT FOR YOU?

Opportunity to make a lot of money!



COMMISSION MODEL

THE
CHOICE



VAR MODEL
(Value added
resource)

What is commission model?

Commission model of our channel partnership program helps you add value to your pocket without much headache to your brain. In this program, your role is limited to providing us leads which if proved fruitful, means it becomes our customer you get your share of commission which will be

5-10%

of the product cost.

THE VAR MODEL

The VAR model further breaks into two directions.

**STRINGS
ATTACHED**

**NO
STRINGS
ATTACHED**

WHAT DO WE MEAN BY STRINGS ATTACHED?

In the strings attached model, you handle the project from the word go. We train you for the implementation and after that, it's all you. Yes, we'll help you but you will be the one implementing. Also, in strings attached you promise us a sum that you believe you could achieve in sales in a year. For example, let's say you quote 10,00,000, so that means you believe that could get sales of 10,00,000 rs in a year.

BUT WHAT WILL THIS GET YOU?

Fair question, here are the benefits of this program.

1

You get upto 35% of the product sale. One license cost over 30,000 rs/user. Do the math.

2

There is no training cost. It's completely free!

3

You get to raise 25 free tickets, meaning issues that we'll help resolve for free. After that per issue, a fee of 1500 Rs will be charged.

4

Bug fixes are absolutely free forever.

5

Enhancements also will always be free of cost.

6

Modifications, customizations, reports will attract a fee of 725 rs/hour



Amazing!

AND THE BEST THING...

- You get everything you charge for your services, your hardwork, your money.





ARE YOU THE ONE WHO LIKES IT WITH NO STRINGS ATTACHED?

In this model, again the project will be implemented by you and we'll train you for it. Also, it comes without any obligation to register a certain number in sales.

10 FREE
TICKETS/
ISSUES

ENHANCEMENT
IS FREE

BUG FIXES
IS
FREE

Benefits

- You'll get upto 15% of the product cost which is same as mentioned in strings attached model
- This model has a training fee of 10,000 Rs
- After 10 tickets there will be a fee of 2500 Rs/ticket
- Modification, customizations, and reports will attract a fee of 1200 Rs/Hour
- You get everything you charge for your services



Unique Selling Points of Dexciss ERP

100% CLOUD
FULL FEATURED ERP
BEST USABILITY SCORING
ZERO CUSTOMIZATION NEEDED
MOBILE APPS
NEXT GEN ERP GENIE FEATURE
VARIOUS MICRO-VERTICALS
BUILT-IN BUSINESS INTELLIGENCE
FAST & RELIABLE
SCALABLE

Dexciss ERP Vertical

- Food & Beverage Manufacturing
- Dairy Products Manufacturing
- Pharmaceutical Manufacturing
- Neutraceutical Manufacturing
- Chemical Manufacturing
- Many more process industries
- Electronics & Electrical Manufacturing
- Medical Equipment Manufacturing
- Glass Manufacturing
- Metal Manufacturing
- Job Work
- Many more discrete industries
- Hotels & Restaurants
- Retail Store (POS)
- Hospitals
- E-Commerce
- Schools / Colleges
- Project Management
- ITES
- BPO / KPO

Prospects to market ratio

90%

Manufacturing Units

Let's make this work.

We look forward to working with you to make
the most effective sales team

WWW.DEXCISS.COM

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