



MAKES MEETINGS EASY

Decos Minute

DECOS

Together we define tomorrow.

We believe in a sustainable and connected world. A place where you can always access the right information which you can openly share with others.

A place that has an eye for mankind and its environment. We are working on such a place with our apps and software solutions.



MINUTE

Minute makes meetings easy.

Minute is one of the software solution build by Decos. Simplicity is what Minute is all about. Collaborative, efficient, sustainable and smart meetings.

Digitize your meetings using the IOS app, Android app or web application. Whatever you need for your meeting, it's all there on a single page.



PARTNER PROGRAM



PROGRAM DESCRIPTION

Within the program resellers may sell premium Decos Minute licenses. Free access to Decos Minute software for demos and company use is an important benefit of this program. All Decos Minute resellers must meet the same high standards for market knowledge, vision, integrity and customer satisfaction that Decos Minute sets for itself.

DESCRIPTION

RESELLER

There is no fee to become a Decos Minute reseller. Each reseller will get unlimited and free access to Decos Minute software during the reseller agreement.

TERRITORY

Eligible territories are US, Canada, Australia and Europe, based on the reseller's ability to cover the geographies. The reseller may participate in any or all of the geographies in which they have coverage.

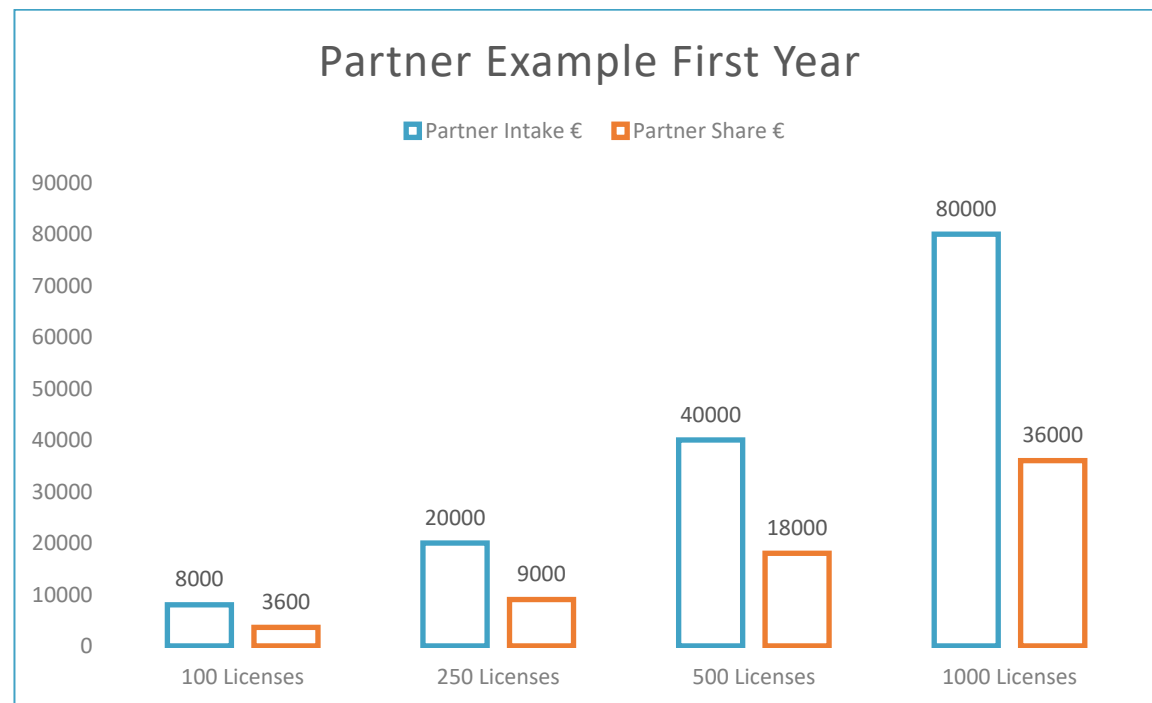
PRICING

Decos Minute resellers can sell premium Minute licenses on an annual basis. Standard pricing per license (1 user) per is €80,-

DESCRIPTION

MARGIN

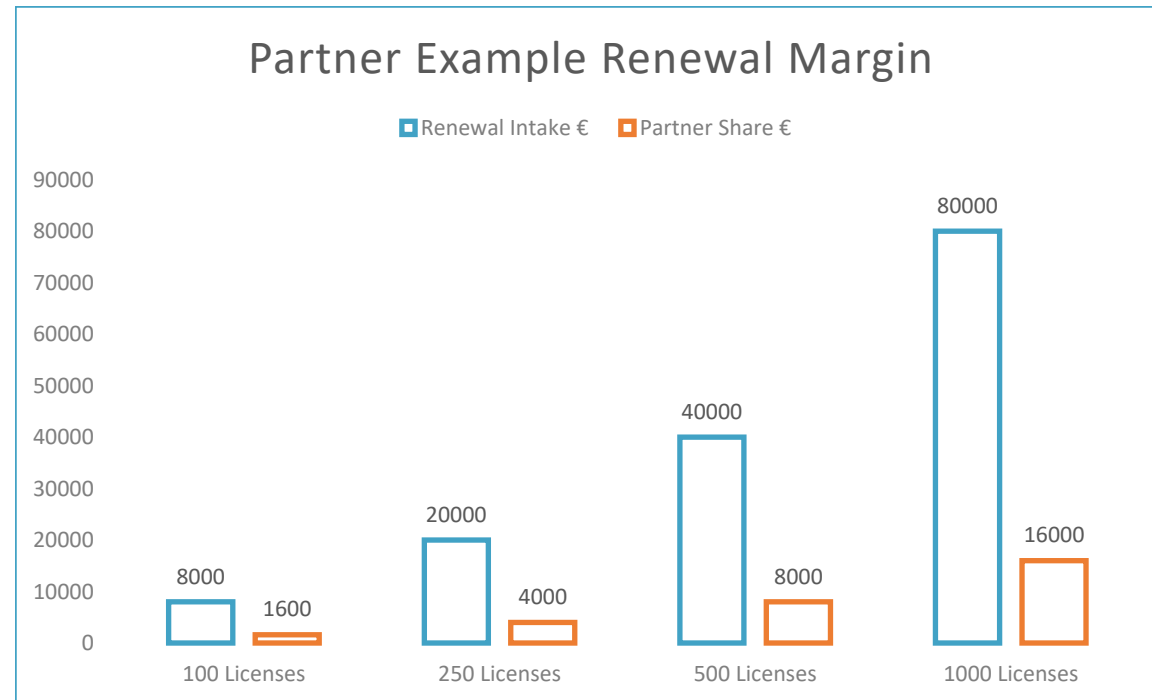
Resellers receive a 45% margin for first-year software fees. Resellers sell annual licenses. Decos Minute uses the term first-year fees (FYS) to denote the first-year and renewal-year fees. (RYF) for all subsequent years as long as minimum renewal rates are maintained.



DESCRIPTION

DISCOUNTS

For the first renewal year, the reseller receives 20% margin; for all subsequent years, the reseller must maintain a 50% renewal rate to stay at 20%.



DESCRIPTION

SUPPORT

All levels of online support are provided directly to the end user by Decos Minute.

PAYMENTS

Invoices to customers will be done directly from Decos Minute to customer. Payment of customers is directly done to Decos Minute. Reseller sends Decos Minute an invoice once the payment from customer to Decos Minute is received.

CONTRACT

Decos Minute has the right to end the reseller agreement in case of less than 100 Minute licenses being sold annually. There are no costs for cancellation.

READY TO GET STARTED?

Join our rapidly growing partner network,
be instantly promoted to premium
and start re-selling today!

Contact us through support@getminute.com
and we'll add you to our partner list.

